

# **INTERNATIONAL ADR STRATEGY - WRAP**

QUARTERLY FACT SHEET | 30 SEPTEMBER 2024



### **INVESTMENT STRATEGY**

The Strategy employs a rigorous bottom-up research process to identify promising stocks of primarily non-U.S. companies in both developed and emerging markets with sound business fundamentals trading below their intrinsic value. The concentrated core portfolio typically holds 45 to 70 mostly large cap stocks diversified by sector, industry and geography. Thornburg's proprietary three basket approach aims to enhance portfolio style diversification and construct a portfolio which will participate throughout the market cycle.

### **PORTFOLIO MANAGERS**

Lei Wang, CFA Matt Burdett Began with firm in 2004. Began with firm in 2015. Industry experience since 1996. Industry experience since 2006.

Supported by the entire Thornburg investment team.

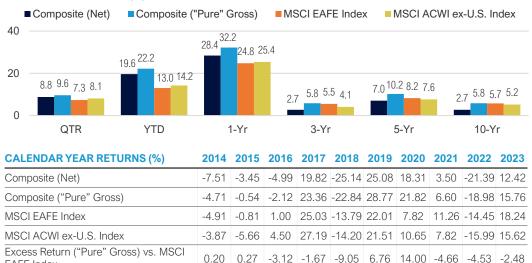
### INVESTMENT RESULTS

#### **ANNUALIZED RETURNS (%)**

EAFE Index

ACWI ex-U.S. Index

Excess Return ("Pure" Gross) vs. MSCI



In US\$ terms. Returns may increase or decrease as a result of currency fluctuations. Periods less than one year are not annualized

-0.84

Performance data for the International ADR Strategy – Wrap is from the International ADR Wrap Composite, inception date of 1 August 2003. The International ADR Wrap Composite includes broker-sponsored discretionary accounts invested in the International ADR Strategy. Effective 1 January 2014, the composite includes broker-sponsored accounts including those that may pay transactions costs that are not included in a bundled fee. Prior to 1 January 2014, the composite included only broker-sponsored accounts that did not pay transaction costs. The composite was redefined to include broker-sponsored accounts in the same composite. Returns are calculated using a time-weighted and asset-weighted calculation including reinvestment of dividends and income. Periods less than one year are not annualized. Individual account performance will vary. The performance data quoted represents past performance; it does not guarantee future results. "Pure" Gross returns performance win vary. The performance vala quoteo represents past performance; it does not guarantee future results. "Pure" Gross returns do not reflect the deduction of any expenses, including trading costs and are supplemental to net returns. Net returns reflect the deduction of the maximum total wrap fee which is currently 3% per annum. Net returns are derived from subtracting 1/12th of 3% from each account's monthly gross return. The total wrap fee includes all charges for the trading costs, portfolio management, custody and other administrative fees. Prior to 1 January 2009 net returns reflect actual wrap fees for each account in the composite. Beginning 1 January 2014 returns reflect the deduction of transaction costs for some accounts in the composite. The standard fee schedule currently in effect is: 1% to 3% on all assets. Fees may be negotiated in lieu of the standard fee schedule. Actual fees may vary depending on, among other things, the applicable fee schedule and portfolio size. The firm's fees are available upon request and also may be found in Part II of its Form ADV.

5.12 -6.62 -3.83 -8.64 7.26 11.17 -1.22 -2.99

### STRATEGY PROFILE

#### **BENCHMARKS**

MSCI EAFE Index MSCI ACWI ex-U.S. Index

#### **eVESTMENT UNIVERSE** SMA/Wrap Non-U.S. Diversified Equity

#### HOLDINGS INFORMATION Typically 45-70 holdings

Weight at purchase less than

5%, typically 1% to 3%

#### TARGET TURNOVER RANGE

No explicit target; typically 40-80% depending on market environment and opportunity set

MARKET CAPITALIZATION Large Cap

#### CASH EXPOSURE <10% under normal conditions

**INDUSTRY EXPOSURE** Maximum of 25%

COUNTRY EXPOSURE Maximum of 25%

**EMERGING MARKETS EXPOSURE** Maximum of 35%

### **AVAILABLE VEHICLES**

Separate Account

0 14

**Retail Managed Account** 

## PORTFOLIO CHARACTERISTICS

PORTFOLIO STATISTICS	REP. ACCT.	MSCI EAFE INDEX
Active Share	82.5%	
Weighted Average Market Cap.	\$207.0B	\$97.1B
Median Market Cap	\$77.6B	\$15.5B
Price to Earnings (Forecast 1-Fiscal Year)	16.6x	14.7x
Est 3-5 Yr EPS Growth	13.7%	14.1%
Price-to-Book	2.5x	1.8x
Price-to-Cash Flow	11.0x	9.0x
Return on Assets	6.4%	6.5%

## TEN LARGEST HOLDINGS (%)

(AS OF 31 AUGUST 24)	REP. ACCT.
Hitachi Ltd.	3.6
Linde plc	3.6
TotalEnergies SE	3.4
Taiwan Semiconductor Manufacturing Co. Ltd.	3.3
Sony Group Corp.	3.3
Schneider Electric SE	3.1
Roche Holding AG	3.0
Canadian Pacific Kansas City Ltd.	3.0
ABB Ltd.	2.9
Mitsubishi UFJ Financial Group, Inc.	2.9

REP. ACCT.	REL	ΑΤΙν	'E WEIGHT
42.6	_		9.3
13.9	8.5		
13.1	_		13.0
7.8	-		7.8
5.6	-12.3		
5.1	-9.6		
3.9	-7.5		
1.4	_		1.4
	ACCT. 42.6 13.9 13.1 7.8 5.6 5.1 3.9	ACCT.  REL    42.6	ACCT.  RELATIV    42.6  -8.5    13.1  -8.5    7.8  -12.3    5.6  -12.3    5.1  -9.6    3.9  -7.5

### FIVE LARGEST COUNTRIES<sup>†</sup> (%)

France	21.2		9.8
Japan	13.9	-8.5	
United States	10.1		10.0
Germany	8.9	-0.2	
Switzerland	5.6	-4.2	

<sup>†</sup> Holdings are classified by country of risk as determined by MSCI and Bloomberg.

SECTOR ALLOCATION (%)	REP. ACCT.	<b>RELATIVE WEIGHT</b>		
Industrials	23.9			6.6
Financials	14.3	-6.3		
Consumer Discretionary	10.1	_	-0.9	
Utilities	8.4	_		5.0
Information Technology	8.2	_	-0.5	
Health Care	7.3	-6.0		
Materials	6.5	_	-0.3	(
Consumer Staples	5.3	-3	3.4	
Communication Services	5.0	_		0.7
Energy	4.5	_		0.9
Cash	6.4	-		

Thornburg is a global investment firm delivering on strategy for institutions, financial professionals and investors worldwide. The privately held firm, founded in 1982, is an active, high-conviction manager of fixed income, equities, multi-asset solutions and sustainable investments with \$46.8\*\* billion in total assets across mutual funds, closed-end funds, institutional strategies, managed accounts, and UCITS.

### Our client teams are here to support you:

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## For Presentation to Morgan Stanley Wealth Management Clients.

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## **IMPORTANT INFORMATION**

### Source: FactSet, and Thornburg.

Unless otherwise noted, all data is as of 30 September 2024.

Investments in the Strategy carry risks, including possible loss of principal. Carefully consider the Strategy's investment objectives, risks, and expenses before investing. There is no guarantee that the portfolio will meet its investment objectives.

Portfolio holdings and characteristics shown herein are from a representative account managed within the investment composite. The representative account is selected based on account characteristics that Thornburg believes accurately represent the investment strategy as a whole. Should these characteristics change materially, Thornburg may select a different representative account. Holdings may change daily and may vary among accounts, which may contribute to different investment results.

The information provided in this report should not be considered a recommendation to purchase or sell any particular security. There is no assurance that any securities discussed herein will remain in an account's portfolio at the time you receive this report or that securities sold have not been repurchased. The securities discussed may not represent an account's entire portfolio and in the aggregate may represent only a small percentage of an account's portfolio holdings. It should not be assumed that any of the securities transactions or holdings discussed were or will prove to be profitable, or that the investment recommendations or decisions we make in the future will be profitable or will equal the investment performance of the securities discussed herein.

Diversification does not assure or guarantee better performance and cannot eliminate the risk of investment losses. Portfolio characteristics are derived using currently available data from independent research resources that are believed to be accurate. Portfolio attributes can and do vary. Portfolios invested in a limited number of holdings may expose an investor to greater volatility. There is no guarantee that the Strategy will meet its investment objectives or expectations. Cash may also include cash equivalents and currency forwards.

The MSCI ACWI ex USA Net Total Return USD Index is a market capitalization weighted index representative of the market structure of 46 developed and emerging market countries in North and South America, Europe, Africa, the Middle East, and the Pacific Rim, excluding securities of United States' issuers. The index is calculated with net dividends reinvested in U.S. dollars.

The MSCI EAFE (Europe, Australasia, Far East) Net Total Return USD Index is an unmanaged index. It is a generally accepted benchmark for major overseas markets. Index weightings represent the relative capitalizations of the major overseas developed markets on a U.S. dollar adjusted basis. The index is calculated with net dividends reinvested in U.S. dollars.

Portfolio construction will have significant differences from that of a benchmark index in terms of security holdings, industry weightings, asset allocations and number of positions held, all of which may contribute to performance, characteristics and volatility differences. Investors may not make direct investments into any index.

Active Share - A measure of the percentage of stock holdings in a manager's portfolio that differ from the benchmark index.

P/E – Price/Earnings ratio (P/E ratio) is a valuation ratio of a company's current share price compared to its per-share earnings. P/E equals a company's market value per share divided by earnings per share. Forecasted P/E is not intended to be a forecast of the fund's future performance.

Return on Assets (ROA) – An indicator of how profitable a company is relative to its total assets. ROA gives an idea as to how efficient management is at using its assets to generate earnings. Price/Book ratio (P/B ratio) - A ratio used to compare a stock's market value to its book value. It is calculated by dividing the current closing price of the stock by the latest quarter's book value per share.

Price/Cash Flow - The measure of the market's expectations regarding a firm's future financial health. It is calculated by dividing price per share by cash flow per share. Earnings per Share (EPS) - The total earnings divided by the number of shares outstanding.