

Individual and Team Coaching

With Tim Ursiny, Ph.D. & Zach Ursiny, RCC™
Advantage Coaching & Training, Inc.



Tim Ursiny, PhD



Zach Ursiny, RCC™

Dr. Tim and Zach's expertise is around the psychology of top performance and communication in financial services. This includes a variety of topics: team dynamics & communication, leadership, succession planning, client communication, business development, and many more. Being a top advisor in today's world requires an understanding of behavior, psychology, and excellent communication. They work with their clients to help them take their business, their mindset, and their performance to the next level.



Coaching Style:

- ✓ Every coaching client receives a customized plan. There are no cookie cutter programs. The coaching is built specifically based on the client's unique situation and needs.
- ✓ The focus of the coaching is around empowering clients to be their best, particularly in focus areas of the psychology of performance and communication.
- ✓ The coaching utilizes positive accountability to foster a culture of success, hard work, and thoughtfulness to achieve the coachee's goals.

Dr. Tim and Zach create a personalized coaching plan for each of their clients that focuses intensely on achieving their specific goals and objectives.

If you are interested in in a **free 30 minute consultation, please reach out.**

877.215.1330

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Tim Ursiny, PhD, founder of Advantage Coaching & Training Inc., has been a speaker and certified business coach since 1997. He specializes in facilitating personal transformation, psychology of change, and building proactive mindsets. He has undergraduate and doctoral degrees in psychology.

Dr. Tim frequently speaks on topics that benefit individuals in work and life. He has spoken for Fortune 500 companies and been featured in major media like The Wall Street Journal and CNN. He has authored 14 books on coaching, conflict resolution, and workplace confidence, including the bestselling *The Coward's Guide to Conflict*.

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Zach Ursiny, RCC™, brings creativity, challenge, and vulnerability to his coaching process to facilitate lasting change. Using real-life stories, he focuses on achieving high-impact results by uncovering goals, blocks, and paths to success.

Zach specializes in the psychology of results and relationships. His expertise includes growing a business, building high-performing teams, and succession planning. He holds a Registered Corporate Coach (RCC™) designation.

Zach has a psychology degree from Wheaton College. He co-authored the book *The Thriving Family Team* with Tim Ursiny.

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